Obituary

Dr. Nathaniel B. Potter Dies in California

Noted Physician Succumbs at Santa Barbara, Where He Had Gone for Health

Dr. Potter edited several famous medical works, including Sahli's "Diagnosis" and Ortner's "Therapeutics." He was a member of the American Medical Association, the New York Academy of Medicine, the New York State and County Medical Associations and the Harvard Medical Association. He was an officer of L'Instruction. Publque and a member of La Société Médicale des Hospitaux de Paris. He belonged to the University Club and formerly lived at 591 Park Avenue.

the Philippines and on the Mexican border with General Pershing. He received a commission for his bravery in the Mexican engagement. During the border trouble he was wounded and transferred to Fort McPherson. Surgeons were unable to locate the bullet and he afterward became entirely paralyzed. He is survived by his widow, his brother and three sisters.

Cal., of Dr. Nathaniel Rowditch Potter, a noted physician of this city, was received yesterday. Dr. Potter, who had been ill for many years, had gone to California for his health.

Dr. Potter was born in Keeseville, N. Y., fifty years ags. He was graduated from the College of the City of New York in 1888 and from Harvard in 1880. He received a degree from Harvard Medical School in 1896, and came to New York.

Dr. Potter was professor of clinical medicine of the College of Physicians and Surgeons, Columbia University, visiting physician of the New York City Hospital, chief of the medical department of St. Mark's Hospital, consulting physician to the French Hospital, the New York Throat, Nose and Dr. Potter edited several famous medical works, including Sahli's "Diagnosis" and Ortner's "Therapeutics," He was a member of the American Medical Association, the New Yorks, william, Adrain and Joseph, of whom the second, Adrain, was his not the New York whom the second, Adrain, was his many power of the Supreme Court of Medical Association, the New York of the American Medical Association, the New York of the Central Islip State Hospital.

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Dr. Potter edited several famous metal the Central Islip State Hospital.

Dr. P long clerk of the Supreme Court of New Jersey.

DR. HENRY OPPENHEIMER

Academy of Medicine, the New York
State and County Medical Associations and the Harvard Medical Association. He was an officer of L'Instruction. Publique and a member of La Société Médicale des Hospitaux de Paris. He belonged to the University Club and formerly lived at 591 Park Avenue.

DR. CLEMENT A. PENROSE

BALTIMORE, Md., July 5.—Dr. Clement A. Penrose, forty-five, one of the most eminent surgeons of Maryland, died yesterday at the Church Home and Indirmary of blood poisoning contracted while he was in active service in France.

Dr. Penrose, who was a cousin of United States Senator Boies Penrose, of Pennsylvania, was born in St. Louis, Mo. He was graduated from Johns Hopkins University and medical college and practiced in Baltimore, where he specialized in dietetics. In 1903 he was surgeon in chief and vice director of the Bahama Expedition, and in 1917, he was chairman of the Food Economy Commission of Baltimore, He joined the Army Medical Corps April 9, 1917, as a captain and in September was made a major. He was attached to the British Expeditionary Forces studying sanitation in camps and at the front.

Dr. Penrose was a member of the American Medical Association, the Southern Medical Association, the Johns Hopkins Medical Society, and many Baltimore clubs.

New Jersey.

DR. HENPY OPPENHEIMER

Dr. Henry Oppenheimer, seventy-four, n well known opthalmologist, died four, n well known opthalmologist, died four, a wel

CARLTON WHITE

CHICAGO, July 5.—Carlton White, Chicago business man and club man, died here yesterday. He was vice-prospected to the home of his brother. Joseph A. Doran, 9 Trowbridge Street, Astoria, L. I., where the flueral will be held Monday morning. Lieutenant Doran enlisted as a private twenty years ago. He served in Right Free.

CHICAGO, July 5.—Carlton White, Chicago business man and club man, died here yesterday. He was vice-president of the South Shore Country Club, an dhead of the firm of Lussky, White & Coolide, Inc. He was formerly president of the Chicago Atheletic Association. Mr. White was born in Cincinnati fifty-eight years ago, and had lived in Chicago since 1868. He was a member of the Aldine Club of New York.

Birth Free

Birth. Engagement, Marriage, Death and In Memoriam Notices may be telephoned to The Tribune any time up to midnight for insertion in the next day's paper. Just call Beekman 3000 and send the notice as you wish it inserted. Bill for same will be mailed to you later.

ENGAGEMENTS

engagement of their daugh-to Harry Hammerman,

MARRIAGES

BUCHALTER LOWINSON On July 4, at 609 West End av. Miss Adele Lowinson, daughter of Mr. and Mrs. Louis Lowinson, to Lieutenant Benjamin Buchalter, U. S. N.

to Lieutenant Benjamin Buchatter, U. S. N.
CLAREE - GRAHAM Mrs. Cynthia Treadwell announces the marriage of her daughter. Mable A. Graham, to William A. S. Clarke, by the Rev. Walter D. Johnson, rector, at Christ Church, Brooklyn, New York, on Monday, June 30, 1919.

DEATHS

AYRES—Suddenly, on July 4, Caroline Bax-ter Ayres, widow of the late Norman T. Ayres and beloved mother of Maude Ayres Mellen, at her residence, 1245 Madison ave. Funeral private.

BUEHLER—Irma L., on July 4, after a lingering illness, at her residence, 2771 Rughes ave. beloved daughter of William and Louisa Bushler. Funeral services on Sunday at 8 p. m. Interment Woodlawn, Monday, at 10 a. m.

Monday, at 10 a. m.
BUTLER—Mrs. G., on July 5. Lying in state
THE FUNERAL CHURCH, Broadway,
65th st. (Frank E. Campbell).
CADOG—At Summit. N. J., on Thursday,
July 3, 1912, Alexander Cadoo, husband
of Sarah E. Frederick, in his 85th year,
Funeral service at his late home, 1
Parmley Pl., Summit, on Sunday, July
6, at 3:20 p. m. Interment at the convenience of the family. Kindly omit
flowers.

Finn—On Thursday, July 3, William A. Finn. Funeral services at his late resi-dence, 100 West 130th st., on Sunday, July 6, at 10:30 a, m. Auburn, N. Y., papers please copy. Interment Wood-lawn.

Jawn.

FORBES—At Sound Beach. Conn., on July
6 in his 71st year, William H., beloved
husband of Isabella Forbes. Funeral service at his late residence, 767 Vanderhilt
ave., Brooklyn, on Sunday, July 6, at 5

to the Notice of funeral hereafter.

LUBINGTON-In New York City, on Saturday, July 5, 1919, Mary Louise Ludington, daughter of the late Charles H, and Josephine Noyes Ludington, Funeral services at Lyme, Coun., on Tuesday, July 8, at 2:30 p. m. It is requested that no howers be sent.

MANVILLE—After a long illness, at Pleas-antville, N. Y., early Fromy morning, July 4, 1919, Jennie A. Manville, wife of C. It. Manville, formerly of Milwaukee, Wis-mother of T. F., Charles R. and H. E. Manville, Funeral private,

MINOTT—On July 4th. 1919. Marion Lowry, wife of Frederick S. Minott, daughter of the late Commodore R. B. Lowry, U. S. N. Funeral services at St. James. Episcopal Church, St. James, L. I. Monday, July 7th. on arrival of 11 celock train from Pennsylvania Station. Washington, B. C., and Erie, Penn., papers please copy.

H. H. Jackson, Sexton Emeritus

H. H. Jackson, Sexton Emeritus

H. H. Jackson, Sexton Emeritus

CHURCH OF ASCENSION

Funeral director. Thirty years' experience.

Office, 20 Charles St. Tel. Chelsea 2371

Mad. 89 Chas. Plowright (CNDERTAKER Mad. 89)

Tel. Morning- JOHN Mc CABE UNDERTAKER wide 5231

DEATHS

SCHMIDT—Augustus, on July 5. Services THE FUNERAL CHURCH, Broadway, 55th st. (Frank E. Campbell), Tuesday, 2:30 p. m.

STERN—On July 4, 1919, at his home, 68
Highland ave., Yonkers, Herbert Stern,
beloved husband of Pauline O. Stern,
Funeral private.

THE WOODLAWN CEMETERY, Office, 20 East 23d St., N. Y.

THOMAS DUNWORTH-FUNERAL DIRECTOR PRIVATE RECEPTION ROOMS 163 WEST 7/ST ST. (ENTIRE B'LD'G).

JOSEPH HAYES UNDERTAKER 1812 Third Ave Tel Lenox 6682

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SPECIAL TERMS TO LODGES AND SOCIETIES

Modern Methods and Equipment

602 W. 190 St. E. Willis Scott 4 W. 76 St. St. Nich. 9530, FUNERAL DIRECTOR GILL. On Saturday, July 5, 1919, Caroline Johnson Blaisdell, widow of Joseph Pearson Gill, Notice of funeral hereafter.

DISTINCTIVE SERVICE DISCRIMINATING PEOPLE HOWARD L. HALLETT F. T. HALLETT, INC.

AT YOUR SERVICE WHEREVER YOU MAY BE At the Seashore, in the Mountains, whether on a Train or in a Hotel, a telephone call brings our Representative to you, without the least possible delay. We have our personal representatives in almost every Important City.

Call "Columbus 8200." Any Hour, Day or Night. FRANK E. CAMPBELL
THE FUNERAL CHURCH"

Broadway at 66" St. 23" Street at 8" Ave.
Flowers for all occasions. Artistle Funeral Designs our Specialty



Weather Report

with moderate temperature; north and north- ate

Other People's Weather

WASHINGTON, July 5.—The warm wave continued with unabated intensity Saturday in the Atlantic states from Virginia north to Southern New England, while over the region of the Great Lakes and the central Mississippi and Ohio valleys local thunderstorms have been attended by a considerable moderation of the heat wave.

Cooler weather will overspread the region of intense heat in the Eastern states during Sunday and Monday. The following high temperatures occurred Saturday at points in the East: Boston and Radiimore, 172; Philadelphia, Harrisburg and Albany, 166; Hartford, Conn., and Scranton, Penn., 98; Portland, Me., and Pittsburgh, 94; Nantucket, 12 and Atlantic City, 88.

Showers and thunderstorms occurred in the region of the Great Lakes, the Ohio and middle Mississippi Valley, the middle plains states and widely scattered points in the Gulf states.

The outlook is for a general break in the warm wave over the Middle Atlante and New England states Sunday and a return to moderate temperatures in these regions by Sunday night. There will be local thunder thowers Sunday in the Middle Atlantic and New England states and the Ohio Valley, and Sunday and Monday in the South Atlantic and east Gulf states.

Forecasts for Special Districts.—Western

howers Sunday; Monday cloudy, moderate

free.
in Cortlandt Museum, admission free.
cological Park, admission free. Aquarium, admission free.

Open air concerts, the stall, Central Park,

4 p. m.

Shipping News

PEACES TANK A SUITE STREET		
Vessel.	Port.	Depar
Leviathan	Brest	Ju
Mount Vernon	Brest	Ju
Mauretania	Southampton	
Caserta	.Gibraltar	vecadtt.
Chibiabos	. Baltimore	Ju
Goldames	.Port Tampa	Ju
G. E Paddleford	Tampico	
Leon XIII	. Havana	Ju
Perfection	Tampico	Ju
Rudelsburg	Hampton Ros	ds. Ju
Sommelsdiik	.Bardaboes	Ju
Toronto	.Hull	
Tillboet	.Amsterdam	Ju
Wachtfels	Norfolk	
Lake Yahara	. Peranmbuco.	Ju
Lake View	.Cardiff	
Victory Chimes	.Hahia	J9
Melderskin	. Harbadoes	Ju
J. A. Bostwick	.Tampico	
Norden	. Cibraltar	
Clan Mackenzie .	. Boston	
Patricia	Brest	Iti
Apollo	.Rosario	Ma
Colon	. Port au Princ	16
Belridge	.Tampico	11
Carlshoim	.Antwerp	second la
Sangamon	Hamburg	
Piltvice	Newport New	Samuel U
Harriet	.Philadelphia	J ti

L Doheny..

Giuseppi Verdi Due Monday

Santa Ana Bordeaux...
Great Northern Brest....
Frederick Brest...
Jan Juan San Juan...

OUTGOING STEAMERS

To-day

Mail Vessel
Closes Sain
12.00 M.
12.00 M. | Postless | Brest | 12,00 M | 12,00

AMERICAN PORTS

AMERICAN PORTS

BALTIMORE, July 5.—Arrived: Steamers Hammershus (Fan.), Liverpool; Matagan, Cristobai, Masouri, Hoston, Cleared: Steamers Baito (Nor.), Rotterdam; Manitowae, Copenhagen.

BOSTON, July 5.—Arrived: Steamers Linmore (Br.), Liverpool; Pagersand (Nor.), Demerara; Lake Fonda, Montreal; Cowen, Norfolk, Lake Greenwood, Norfolk; Ottar (Nor.), Sagua and Cabairen, Cuba; sehooner Ostas Ames Elizabethpart, N. J. Sailed: Steamers Sosua (Nor.), Port Antonic Finland, Breat, City of Rome, Savannah; Nantucket, Norfolk and Baitmore; Dorchester, Philadelphia, CAPE HENRY, Va., July 5.—Passed out from Baitmore; Steamers Amsteldijk; (Dutch), Rotterdam; Baependy (Bran.), Portland, Me., Frieda, ——, Coronado, Rotterdam; Lake Orange, Guantanamo, CHARLESTON, S. C. July 5.—Arrived: Steamers Lake Gratis, New Orleans; Lenape, Jacksonville (and sailed New York); schooner Granville R. Bacon, Bermudo.

DELLAWARE BREAKWATER, Del.

DELAWARE BREAKWATER, Del.
Lity b.—Arrived: Steamer Hillsborough
bounty, New York for Builtmore, Passed
Jon Steamer Boren (Swed.), Immingham,
for Philadelphia, Passed out: Steamers
Fiverson (Br.), Philadelphia for Antwerp
York: Merrimack, Philadelphia for Jacksonville via Savannah, Nicholas Curso
(Nor), Philadelphia for Port Antonio,
lestroyer No. 155.

HALIFAX, July 2.—Arrived: Steamers
Baltic (Er.), Liverpool for New York;
Schooner Stella Maria (Br.), St. John's,
N. F. P. CARCESONVILLE, July 5.— Arrived: teamer Guif Coast, Port Arthur. Sailed: teamers Chippewa, Boston via Charles an, Van, Miarut; schooners P. J. McLaughin, Cuba; George W. Truitt, jr. Las.

Paimas. KEY WEST, July 5.—Arrived: Steamers Comal, Galveston and sailed for New York; Mascottee, Havana, Sailed: Schooner

Omoa via Port Cortes, Tipton, Port Harliver Vero Chonds, Celba,
PENSACOLA, July 5.—Arrived: Steamer Ibnahonoff, New York.
PHILADELPHIA, July 5.— Arrived:
Steamers Ligonier, Port Arthur; Lake
Forkville, New York; Oshkosh, New York;
schooner Grand Turk, Cape Hayt!
FORT EADS, Lat, July 5.—Arrived:
steamers Imperator (Nor.), Port Cortes;
lake Grantan, Norfolk; Louisville Bridge,
New York; Moont Etna (Br.), New York;
Princeton, Tampico; York (Hond.), Celbasalied: Steamers Cepan (Hond.), Omoa
via Port Cartes, Eastern Cross, Havre
via Norfolk; George W. Barnes, Tampico;
Harald (Nor.), Progreso; Northwestern,
Port Arthur, Truxillo, Tela,
FORTLAND, Me., July 5.—Arrived:
Steamers Cicoa, Norfolk; Covena, Baltimore.

PORT TAMPA, July 5.—Arrived:

PORT TAMPA, July 5.—Arrived: iteamers Miami, Havana via Key West; Armuru (Span.), Bilbao; Ramon Mumbru Span.), Tyne.
(EEDY ISLAND, July 5.—Passed down:
teamers Nicholas Cuneo (Nor.), Phildelonia for Port Antonio, Juan (Nor.), Phildelphia for Port Antonio, Passed up:
teamer Lake Pachuta, Jucaro for Phila-SAVANNAH, July 5.—Arrived: Steamer

SAVANNAH, July 5.—Arrived: Steamer Juniata, Baitimore, Sailed: Steamer City of St. Louis, New York, TAMPA, July 5.—Arrived: Steamer Lyachburg, Mobile: schooner Lizzle A. Williams, bound for Caimarien, back in port account of leak. Sailed: Schooner Thomas B. Garland, Sagua.
VINEYARD HAVEN, July 5.—Arrived: Schooner Annie P. Chase, Apple River, N. S., for New York, Sailed: Schooner Rhoda Holmes, from Liverpool, N. S., for New York.

TRANSPACIFIC MAILS

and City Hall Postoffice stations, New York,

West 130th Street, Friday.

MRS. REBECCA FOX, fifty-seven, wife of a retired haberdasher, died Friday after a short illness at her home, 300 Central Park West. She was associated with many charitable organizations in the city. THOMAS DAVIS LOOKER, sixty-five, for thirty years an engineer on the elevated railroad of the Interborough Rapid Transit Company, died Friday at the home of his brother in Elizabeth, N. J.

ADOLPH LASHANSKY, sixty-five, for twenty years associated with the sales detainment of the Singer Sewing Machine Company, died Thursday at his home, 168 East Ninetieth Street. He was a member of the Independent Order of Brail Brith and the Independent Order of Odd Fellows. ARMAND H. SERPOSS, fifty-one, president of the Fifth Avenue Shop, Inc., died Friday of heart disease at his summer home in Long Beach, L. I. He had lived at 435 Riverside Drive.

LETTY DANKEL, sixty-five, for many cars employed by Tufany & Co., died Thursay in St. Peter's Hospital, Brooklyn, fol-wing an operation.

"However, I guess we are up against."

CHARLES AUGUSTUS SCHMIDT, fiftynine, county assessor of Marion County,
Ind., died yesterday in the Alson Sanatorium,
26 West Sixty-first Street. He was a native
of New York, but went to Indiana many
'Big Ten' to impress motordom gen-

GUSTAVE ADOLPH FORSTER, a photo-engraver, of 333 Stuyvesant Avenue, Brook-lyn, died Friday after a short illness.

477,235 Tons of Fuel Briquets The United States produced 477,235 tons of fuel briquets last year, an in-crease of about 17 per cent over the preceding year and the greatest amount since their manufacture was begun.



Entirely Built by LEWIS SPRING & AXLE CO., UNLIMITED CAPITAL

5 Passenger Sport Model. Mascottee, Iteration, Arecibe, MOBILE, Ala, July 5.—Arrived: Steamer Thus, L. Wand, Nipe Bay, Sailed: Steamer Nevislan (Br.), Liverpool, MONTHEAL, July 5.—Arrived: Steamers Admiral Cochrane (Br.), Piracus; Baisers Admiral Cochrane (Br.), Piracus; Baisers Admiral Cochrane (Br.), Piracus; Baisers (Green Cornello), Piracus; Baisers ers Admiral Cochrane (Br.), Piracus; Bata-ford (Br.), London, NEW ORLEANS, July 6. — Cleared: Territory Open to Resp

Planned Work Is Essential of **Motor Truck Use**

Successful Delivery System Must Depend Largely on Regular Scheme of Using Time and Labor

In calling the roll of essentials to successful motor truck delivery the operator should make sure that a planning system is present. After selecting the correct sized and powered trucks for his particular haulage, establishing an efficient cost system and installing the most modern loading devices, the truck operator still has a problem to solve of prime importance. His entire business may prove a flat failure without an effective plan of assembling orders and making them into loads. A truck delivery planning system is

clerical task that should be weighed carefully. Thousands of dollars are loading platform for their cargo are losing money, and nine times out of ten the long delays are caused by intent the long delays are caused by intent thandling inside the warehouse.

A dispatcher, fortified with a route sheet giving the numbers of all trucks, their time of arrival, of leaving and the destination of each trip, is the backbone of delivery.

the destination of each trip, is the backbone of delivery planning. His records should enable him to quickly FOREIGN PORTS

BAHIA. July 1.—Sailed: Steamer Tallson (Nor.). New York.

BARRY, July 1.—Sailed: Steamer Lake
truck is at any hour of the day, and to calculate closely the time of its reto calculate

New York, Sailed; ad., Sceamer 1988 of Ryltain (Br.), Montreal.

Without interfering with his duties Without interfering with his duties the dispatcher may keep valuable records of the time required to load certain kind (Beig.), New York for Hours, North (Br.), New York for Havre.

City (Br.), New York for Havre.

Nilon, July 4—Arrived; Steamers Point (Br.), Philadelphia; Willaston Montreal. A dontreal.

RTLAND. England, July 3.—Arrived:

mer Armdo, Philadelphia for Rotterpatcher standard records for covering Going On To-day

| Going On To-day | Steamer Arundo, Philadelphia for Rotter-lam. | PORT SAID, July 1.—Arrived: Steamer Doura (Br.), New York for Bombay. | Schooner Dustin G. Cressy, New York. | Schooner Dustin G. Cressy, New York | Schooner | Schooner Dustin G. Cressy, New York | Schooner | Schooler | Schooner | Schooler | Schooler | Schooner | Schooler | Schooler | Schooler | Schooler | Schooler | Schooler

rican Museum of Natural History, adssion free.

de Port Albany (Br.) New York for Free
mantle.

VENICE, June 30.—Arrived: Steamer
Bayonne (Ital.), New York

VENICE, June 30.—Arrived: Steamer
Bayonne (Ital.), New York

Octolandt Museum, admission free.

Cortlandt Museum of Free.

Cortlandt Museum of Ree.

Cortlandt M loads so that the first truck to return

and City Hall Postofflee stations, New York, at 6 p.m. as olows. Japan. Corea. China. Siam. Cochin China. Netheriands. East Indies and Philippine laiands via Vancouver and Victoria. B. C., per steamship Empress of Asia, to-day. Japan. Corea. China. Siam. Cochin China and Netheriands East Indies, via Seattle, per steamship Kashima Maru. July 7.

Fig. Islands. New Zealand and Australia. Via Vancouver and Victoria. B. C., per steamship Nagara. July 8.

Japan. Corea. China. Siam. Cochin China and Netheriands East Indies, via San Corea. China. Siam. Cochin China and Netheriands East Indies, via San Francisco, per steamship Nanking. July 12.

OBITUARY NOTES

OBITUARY NOTES WILLIAM A. FINN, fifty-four, secretary and general manager of the Fifth Avenue Auction Company, died at his home, 100 West 130th Street, Friday.

For Stewart "Big Ten"

"But, in addition to this, of gasolene practising lawyer in Newark for forty years, and friday night at his home, 422 Mount Prospect Avenue, Newark, after a long illness."

"But, in addition to this, of gasolene feeds. Our vacuum system is the only readly scientific feed system ever devised.

"But, in addition to this, of gasolene feeds. Our vacuum system is the only readly scientific feed system ever devised.

HERMAN WAHLERS, seventy, a drug-gist, died auddenly Friday morning at his home, 119 Bedford Avenue, Brooklyn, Mr. Wahlers was well known among politicians Wahlers was well known among politicians

CHARLES H. A. GASSAWAY, a graduate pharmacist, died Wednesday at his home, 581 Herkimer Street, Brooklyn, after a long illness. He was a graduate of the Manual Training High School and the Brooklyn College of Pharmacy. He was a member of the Kings County Pharmaceutical Society. the same proposition as Henn. The world knew him as the pickle maker, and was slow to think of him as any-

erally with the fact that, in addition

USED CARS of QUALITY PIERCE-ARROW

PACKARD CADILLAC STUTZ MURRAY "8"

HUDSON 1913, 4-PASSENGER SPEEDSTER 1917, "I" EROUGHAM TOWN CAR LANCIA TOWN CAR SIMPLEX

TOURING

W.

1915, 75 ROADSTER, STARTER & LIGHTING 1916, 28, 5-PASSENGER WINTON 1917, 7-PASS, WIRE WHEELS PAIGE, 1919, LARCHMONT, SPEED-NASH, 1919, SEDAN PETGEOT, 1914, TOWN CAR, PEERLESS, 1918, SEDAN DE HOUSE AND CAR

ROSKAM SCOTT CO., 1896 B'way-63rd St. (Columbus 907)

MINERVA, 18. LAMOUSINE

C. C. Hanch



truck is at any hour of the day, and to calculate closely the time of its rebarrast, July 3.—Arrived: Steamer
BELFAST, July 3.—Arrived: Steamer
BELFAST, July 3.—Arrived: Schooner
BUNEDIN, June 30.—Arrived: Schooner
BUNEDIN, June 30.—Arrived: Schooner
BUNEDIN, June 30.—Arrived: Schooner MANEDIN, June 30.—Arrived: Schooner Relation of the order department.

May be some the customers as the driver of the custom



United Motors Service Incorporated

General Offices: DETROIT, MICHIGAN

Service Department of Dayton Engineering Laboratories Co. Dayton, Ohio

Production to Fall Shy for Several Years

mand Lasting Many

Seasons

United Motors Service Men in Convention

L. W. Mulford Foresees a De- Company Plans to Have 200 Distributers by 1920

That it will be absolutely impossible for motor car manufacturers of this country to meet the demand for automobiles for three or four years to come is the conviction of L. W. Mulford, president and general manager of L. W. Mulford, local Grant distributers.

"There is a tremendous shortage of motor cars now," says Mr. Mulford. "From all the information we have been able to gather, this shortage will continue for several years. People who want to get new automobiles will do well to place their orders as much in advance as possible; otherwise they run the risk of being disappointed.

"Already hundreds of buyers have been compelled to take some car other than their first choice because of the unprecedented demand. The demand for the Grant Six has exceeded all previous records. We had believed that we were in an exceptionally fortunate position by reason of the fact that we had contracted for materials for several thousand cars on a definite basis and therefore would get immediate deliveries of materials for several thousand cars on a definite basis and therefore would get immediate deliveries of materials contracted for, but nevertheless, with production at the peak, the demand is five or six it mes that which we are able to produce."

The second annual convention of district and branch managers of United Motors Service was held recently at Detroit. A large part of the time was decoved to acquainting the visitors with accomplishments, methods of making and untorized distributors by 1920. It has been necessary to pass twenty-furcious with accomplishments, methods of making and interest plants of the com, any is to have contained the com, and is complianted.

The aim of the com, any is to have contained to have an order than their first choice because the investigations showed that there was not a concern available

Phone Columbus 8077



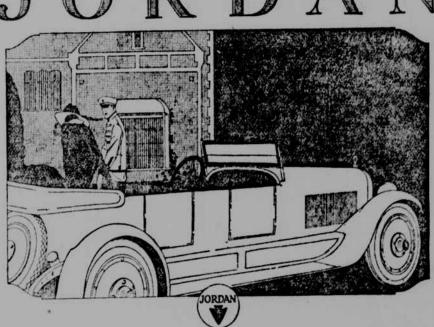
Refinements to Be Appreciated are the aluminum hood ledge, plate glass windows in rear

of top and gypsy curtains which comfortably enclose and protect rear seat passengers. Also the Grant Six has individual front seats which are adjustable three inches forward or back. Come, see how you fit under the wheel!

Kosciusko St., near Bedford Ave. Phone Bedford 10359



BROADWAY AT 61st ST.



You cannot afford to carry extra weight

THE extremely light car of short twelve to fifteen hundred pounds more—nor in extremely light, short cars.

The extremely heavy car, whose wheel-

base also is short considering its weight, movement. cannot escape the wear and tear of side You cannot afford to carry extra weight.

jerky up and down vibration? The Jordan Silhouette has banished both difficulties forever.

Yet who would sacrifice it at the cost of

It is the lightest car on the road for its perfect riding comfort. wheelbase.

which cannot be attained in cars weighing gundy Old Wine.

Its whole tendency is toward forward

It is a new kind of a car. And heralding the new, it has naturally marked

the passing of the old. Picture the perfectly balanced chassis of finished mechanical excellence equipped with this new custom style all-aluminum body. Style-dash-individuality-and

Built in both four and seven passenger. Yet it possesses that peculiar balance Optional colors Brewster Green and Bur-

McCurdy - Brainard Co., Inc.

Columbus 6812 1895 Broadway New York Philadelphia

Pittsburg JORDAN MOTOR CAR COMPANY, CLEVELAND, OHIO

Fiat Had 70,000 Men

One of the most important tasks of the war industries of Italy was the construction of motor vehicles for the Allied armies. In the manufacture of Fiat motor vehicles alone there were in the city of Turin no fewer than 70,000 men under direct military control.

Wilson Now With Remy

O. F. Conklin, president and general manager of the Remy Electric Company, announces the appointment of C. E. Wilson, formerly of the Westing-house Electric and Manufacturing Company, as manager of the motor equipment division of the Remy organization. Mr. Wilson will have complete supervision of engineering and sales.

5-Pass. Touring \$1120 f. o. b. Cleveland f. o. b. Cleveland

Dealer's Territory Open. L. W. MULFORD CO., Inc.,

BROOKLYN Salesroom and Service Station

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